Please complete this activity PRIOR TO your group interview and bring it with you. You must have it completely filled out upon arrival to participate in the interview.

Please rank these “real-life” scenarios. As in the last ranking exercise, #1 should be the most serious and #8 should be the least serious.

_____ (A) The windows in your house are old and rotted and need replacing. You call a local window company and they send one of their salespeople, a young man named Tyler, out to look at your windows and discuss your options with you. You decide on some windows that are more money than you had been planning to spend but are clearly excellent quality and will last as long as you own the house. Tyler doesn’t mention this, but these very windows are currently on sale by the manufacturer at 15% off the usual price. You fill out an order form for the windows with Tyler and pay the full price with cash so that you can get the window company’s 5% cash discount. Later, Tyler reworks the paperwork so that it looks as though you paid the sale price and pockets the $1500 dollar difference. He figures that you live in a big house, seem quite willing to pay the full price, and have enough money on hand to pay with cash -- so you obviously have the money and what you don’t know won’t hurt you.

_____ (B) Your father has a major cardiovascular event and is in critical condition. You and your siblings meet with the cardiologist to discuss possible options for his treatment since he is in no condition to make such decisions in his current state. Dr. Plante, the cardiologist, is very self-confident and kind. He recommends a procedure that you’ve never heard of before and indicates that he’s done it “many times.” Unbeknownst to you and your sibs, he’s never actually done the procedure himself, although he has watched it being done a dozen times and is well trained to do it. He reasons that no one would choose to be a doctor’s first for any given procedure --but someone has to be. In any case, he figures there’s no need to get you all anxious by telling you that he doesn’t personally have experience doing the procedure because he is 100% confident that he can do it as well as anyone.

_____ (C) Your car won’t start one morning even after your housemate tries to give you a jump. A tow truck company hauls the car to your mechanic’s garage. A few hours later the mechanic, whose name is Ryan, calls to tell you that your battery simply needed replacing and he’s replaced it and your car is ready to go. You’re relieved that it wasn’t anything more serious and expensive, and are pleased that your car is already fixed. Naturally Ryan doesn’t tell you this, but while he was under the hood he did a few little things so that in approximately 200 miles your engine will need some major work. This will cause you to have car trouble again, although not in a way that could be life-threatening (like the brakes going out or something). Ryan figures he’s always been very honest and fair with you, and right now he’s desperate for work and may go out of business if he doesn’t get some bigger jobs fast.

_____ (D) Your beloved dog has been hit by a car and is in critical condition. Dr. Schwed, the vet, knows that even with an operation, there’s a 50/50 chance that the dog will die, and she doesn’t want you to be on the hook for an $8,000.00 operation if that happens. She tells you that there’s nothing she can do to help the animal, figuring that she’s sparing you the pain of having to put a price on your pet’s life. Your dog hangs on for a couple of days and then dies.
You wish you could afford to stay home with your kids until they were at least off to kindergarten, but financially that’s out of the question so you and your spouse look for a good day care provider for your two preschoolers. A lot of people apply for the job and after interviewing close to a dozen candidates, you choose a young woman named Amanda Li. You like Ms. Li for two reasons: she speaks Mandarin fluently and she tells you that her mother is a preschool teacher so she knows lots of fun, educational activities for little kids. You hire Amanda with the agreement that she will speak Mandarin to your kids (what an advantage in this global economy to be fluent in Chinese!) and will do lots of educational activities with them. In reality, though, Amanda speaks in English with your kids – when she speaks to them at all. Most of the time she parks them in front of the television while she texts and calls her friends and shops online. She figures that this is all she should really be expected to do for $10 an hour.

You and your partner Jordan don’t have safe sex but you’ve both been tested and are “clean” and you have a monogamous relationship – so you assume that you’re safe from sexually transmitted diseases. Unbeknownst to you, Jordan has had sex on half a dozen occasions with other people during the course of your relationship. Not only does Jordan not tell you about these “flings,” but Jordan did not even have safe sex with all those people. Jordan does talk with the individuals about their previous sexual histories, and then makes a decision as to whether or not to have safe or unprotected sex with them. Jordan figures that because of these talks with the lovers about their past sex lives, you won’t be upset about that aspect of the “flings” if you ever find out about them. After all, Jordan reasons, “I don’t want to get an sexually transmitted disease any more than you do.”

You oversleep one morning and don’t have time to make coffee. You throw on your clothes, brush your teeth, grab your stuff and dash to the car. As you’re driving, it occurs to you that you’ll never make it through the two-hour exam you’re rushing to if you don’t have coffee, and that it might be better to be a few minutes late rather than on time but caffeine-free. After briefly weighing your options, you decide to swing by the drive-through coffee place near your school. A young man named Kyle takes your order and notices that you seem tired, distracted and anxious. Without missing a beat, he counts out your change as if you had given him a $10 even though you actually gave him a $20. Kyle figures that you’re too out-of-it to notice, and if you do (which happens occasionally when he does this), he can always act like it was an honest mistake.

You and your family are driving over a long bridge that spans a wide and fast-moving river. A team of four engineers worked on the plans and specifications for the bridge, including a young woman named Alexandra. Alexandra is okay at low-level engineering challenges, but the truth is that she cheated her way through her upper-division engineering classes in college. Now she realizes that she’s in way over her head with this project but she doesn’t want her team members to know because she’s afraid she might lose her job if they figure out what her actual engineering skills are. As a result, she does her best to get by without revealing how little she understands the calculations they’re doing. She figures that any mistakes she makes will be caught by the others, and she’ll learn all this stuff as she goes so that next time she’ll know more.